

# GRANT HAUSKINS

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## PROFILE

Operations and analytics professional completing a B.S. in Information & Decision Sciences (MIS concentration) at UIC. Track record spans supply chain, sales operations, and program leadership — managing enterprise vendor-managed inventory (VMI) programs, growing a key account by 33% from \$900K to \$1.2M through demand forecasting, and leading workforce development cohorts of 80+ to a 95% certification rate. Technical toolkit includes SQL, Java, Python, R, advanced Excel/VBA, and applied LLM integration. Co-founded IDSSO and scaled it to 45+ members with a seven-officer leadership team.

## EDUCATION

**University of Illinois Chicago—College of Business Administration** Expected: December 2026  
**B.S. Information and Decision Sciences** Management Information Systems Concentration **GPA: 3.8**  
**Relevant Coursework:** Database Technology (SQL), Business Programming (Java), Entrepreneurship with AI, Operations Management, Global Marketing, Spreadsheet Analysis (Excel/VBA)

## SKILLS

**Technical:** Java, Python, SQL, R, Advanced Excel, VBA, Google Apps Script, HTML/CSS, REST APIs, LLM Integration, Data Visualization  
**Tools & Platforms:** Microsoft 365 (Excel, Teams, SharePoint, Access, Power Automate), Tableau, Salesforce, SAP, Postman, JIRA, Google Workspace / App Scripts, WordPress, Canva, Git/GitHub  
**Professional:** Cross-Functional Collaboration, Stakeholder Engagement, Program Management, Demand Forecasting, Vendor-Managed Inventory (VMI), Supply Chain Operations, Inventory Management, Account Management, Sales Operations, Data Analysis, Process Improvement, ERP Systems, CRM Administration, Team Leadership

## EXPERIENCE

**YMCA of Metropolitan Chicago** *Program Instructor & Mentor* **August 2023 - Present**

- Led four cohorts (80+ young adults) through the Water Works workforce-development program, achieving a 95% Red Cross certification rate while maintaining full compliance with program standards.
- Designed and executed a data-driven marketing campaign that exceeded registration goals by 25%, attracting new community partners and supporting the launch of operations in a lower-demand market.
- Tracked and analyzed cohort KPIs, translating insights into program adjustments that improved career-readiness outcomes.

**TestEquity | Chicago, IL** *Sales Operations Support Specialist* **August 2021 - August 2023**

- Grew key account revenue 33% — from \$900K to \$1.2M — and expanded market penetration 15% through demand forecasting and Excel-based data analysis.
- Managed vendor-managed inventory (VMI) programs for six enterprise clients, sustaining uninterrupted fulfillment through COVID-era supply-chain disruptions.
- Built client feedback loops that shaped VMI process improvements and strengthened long-term account retention.
- Partnered across sales, purchasing, and operations to resolve client issues, deepening account trust and long-term client relationships.

**Costco Wholesale | Champaign, IL** *Member Service Associate* **September 2020 - August 2021**

- Ranked as a top seller of Triple Play memberships and credit card sign-ups during the pre-opening launch phase, driving membership growth through consultative, direct customer engagement.
- Supported warehouse launch operations post-opening, improving inventory accuracy through systematic monitoring and real-time discrepancy resolution.

## LEADERSHIP

**Information and Decision Sciences Student Organization** *Co-Founder & President* **November 2025 - May 2026**

- Founded IDSSO from the ground up, establishing its vision and organizational structure; grew membership to 45+ through strategic brand development, community engagement, and partnerships with student organizations and industry contacts.
- Recruited and developed a seven-officer leadership team, driving execution and accountability through structured delegation, weekly task tracking, and direct coaching on ownership and follow-through.
- Built relationships with faculty, administration, partner organizations, and industry contacts to secure resources and align programming with strategic priorities.
- Produced IDS inFOCUS 2026, the organization's flagship case competition and industry summit, and moderated its industry panel; hosted a spring professional development series featuring a sold-out Career Signals Certification Panel and an Agentic AI Applied to Marketing workshop with UIC faculty.

**INFORMS — UIC Chapter** *Member* Co-hosted chapter events and conferences on data analytics and operations research.

## AWARDS & HONORS

**Chancellor's Student Service Leadership Award** — UIC Spring 2026  
**Dean's List** — UIC Spring 2025, Fall 2025, Spring 2026; Harold Washington College Spring 2024  
**Presidential Scholar** — Harold Washington College, Fall 2023