

# GRANT HAUSKINS

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## PROFILE

Operations professional completing a B.S. in Information & Decision Sciences at UIC, with a track record of managing enterprise VMI programs, growing a key account from \$900K to \$1.2M, and leading workforce-development cohorts of 60+ to a 95% certification rate. Adding Java, SQL, R, and applied LLM integration to a toolkit grounded in demand forecasting, client management, and cross-functional execution. Co-founded IDSSO and scaled it to 45 members and a seven-officer leadership team.

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## EDUCATION

**University of Illinois Chicago—College of Business Administration** Expected: December 2026  
**B.S. Information and Decision Sciences** Management Information Systems Concentration **GPA: 3.8**  
**Relevant Coursework:** Database Technology (SQL), Business Programming (Java), Entrepreneurship with AI, Operations Management, Global Marketing, Spreadsheet Analysis (Excel/VBA)

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## SKILLS

**Technical:** Java, Python, SQL, R, Advanced Excel, VBA, Google Apps Script, HTML/CSS, REST APIs, LLM Integration, Data Visualization  
**Tools & Platforms:** Microsoft 365 (Excel, Teams, SharePoint, Access, Power Automate), Tableau, Salesforce, SAP, Postman, JIRA, Google Workspace / App Scripts, WordPress, Canva, Git/GitHub  
**Professional:** Cross-Functional Collaboration, Stakeholder Engagement, Program Management, Demand Forecasting, VMI, ERP Systems, CRM Administration, Team Leadership

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## EXPERIENCE

**YMCA of Metropolitan Chicago** *Program Instructor & Mentor* **August 2023 - Present**

- Led four cohorts (80+ young adults) through the Water Works workforce-development program, achieving a 95% Red Cross certification rate whilst meeting program standards.
- Designed a data-driven marketing campaign that exceeded registration goals by 25%, attracting new community partners while launching new operations in a lower-demand market.
- Tracked cohort KPIs and translated insights into program adjustments that improved career-readiness outcomes.

**TestEquity | Chicago, IL** *Sales Operations Support Specialist* **August 2021 - August 2023**

- Managed VMI programs for six enterprise clients, sustaining uninterrupted operations through COVID-era supply-chain disruptions.
- Built client feedback loops that shaped VMI process improvements and strengthened long-term account retention.
- Grew key account revenue from \$900K to \$1.2M and expanded market penetration 15% through demand forecasting and data analysis in Excel.
- Partnered across sales, purchasing, and operations to resolve client issues, strengthening account trust and retention.

**Costco Wholesale | Champaign, IL** *Member Service Associate* **September 2020 - August 2021**

- Ranked as a top seller of Triple Play memberships and credit card sign-ups during the pre-opening launch phase, driving membership growth through direct customer engagement.
- Contributed to warehouse launch operations post-opening; improved inventory accuracy through systematic monitoring and real-time discrepancy resolution.

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## LEADERSHIP

**Information and Decision Sciences Student Organization** *Co-Founder & President* **November 2025 - May 2026**

- Founded IDSSO from the ground up by establishing a clear vision and developing an organizational structure. Expanded the membership to over 45 individuals through strategic brand development, active community engagement, and the cultivation of partnerships with other student organizations and industry partners.
- Recruited, developed, and held accountable a seven-officer leadership team, driving execution through structured delegation, weekly task tracking, and direct coaching on ownership and follow-through.
- Built relationships with faculty, administration, partner organizations, and industry contacts to secure resources and align programming with strategic priorities.
- Produced IDS inFOCUS 2026, the org's flagship case competition and industry summit, moderating the industry panel and a spring professional development series featuring a sold-out Career Signals Certification Panel and an Agentic AI Applied to Marketing workshop with UIC faculty.

**INFORMS — UIC Chapter** *Member* Co-hosted chapter events and conferences on data analytics and operations research.

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## AWARDS & HONORS

**Chancellor's Student Service Leadership Award** — UIC Spring 2026

**Dean's List** — UIC Spring 2025, Fall 2025, Spring 2026; Harold Washington College Spring 2024

**Presidential Scholar** — Harold Washington College, Fall 2023