

# GRANT HAUSKINS

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## PROFILE

Industry-experienced operations professional completing a B.S. in Information & Decision Sciences at UIC—building on a track record of managing enterprise VMI programs, growing a \$900K book of business to \$1.2M, and leading workforce-development cohorts of 60+ young adults to a 95% certification rate. Adding Java, SQL, R, and applied LLM integration to a toolkit already grounded in demand forecasting, client management, and cross-functional execution. Co-founded and led IDSSO as President, developing and directing a seven-officer leadership team, engineering custom operational tools, and building a 45-member organization through strategic vision and stakeholder engagement.

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## EDUCATION

**University of Illinois Chicago—College of Business Administration** Expected: December 2026  
**B.S. Information and Decision Sciences** Management Information Systems Concentration **GPA: 3.8**  
**Relevant Coursework:** Database Technology (SQL), Business Programming (Java), Entrepreneurship with AI, Operations Management, Global Marketing, Spreadsheet Analysis (Excel/VBA)

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## SKILLS

**Technical:** Java, Python, SQL, R, Advanced Excel, VBA, Google Apps Script, HTML/CSS, REST APIs, LLM Integration, Data Visualization  
**Tools & Platforms:** Microsoft 365 (Excel, Teams, SharePoint, Access, Power Automate), Tableau, Salesforce, SAP, Postman, JIRA, Google Workspace / App Scripts, WordPress, Canva, Git/GitHub  
**Professional:** Cross-Functional Collaboration, Stakeholder Engagement, Program Management, Demand Forecasting, VMI, ERP Systems, CRM Administration, Team Leadership

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## EXPERIENCE

**YMCA of Metropolitan Chicago** *Program Instructor & Mentor* **August 2023 - Present**

- Led four cohorts (60+ young adults) through the Water Works workforce-development program, achieving a 95% Red Cross certification pass rate.
- Designed a data-driven marketing campaign that exceeded registration goals by 25%, attracting new community partners in a low-demand market.
- Tracked cohort KPIs and translated insights into program adjustments that improved career-readiness outcomes.

**TestEquity LLC** | **Chicago, IL** *Sales Operations Support Specialist* **August 2021 – August 2023**

- Managed VMI programs for six enterprise clients, sustaining uninterrupted operations through COVID-era supply-chain disruptions.
- Built client feedback loops that shaped VMI process improvements and strengthened long-term account retention.
- Grew key account revenue from \$900K to \$1.2M and expanded market penetration 15% through demand forecasting and data analysis in Excel.
- Collaborated across departments in a client-facing role to promptly resolve issues, fostering trust in customer relationships while providing cost-effective, high-quality solutions.

**Costco Wholesale** | **Champaign, IL** *Member Service Associate* **September 2020 – August 2021**

- Executed boots-on-the-ground go-to-market sales during the pre-opening launch phase, ranking as a top seller of Triple Play new-membership and credit card sign-ups through face-to-face customer engagement.
- Contributed to warehouse launch operations post-opening; improved inventory accuracy through systematic monitoring and real-time discrepancy resolution.

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## LEADERSHIP

**Information and Decision Sciences Student Organization (IDSSO)** *Co-Founder & President*

- Founded IDSSO from the ground up by establishing a clear vision and developing an organizational structure. Expanded the membership to over 45 individuals through strategic brand development, active community engagement, and the cultivation of partnerships with other student organizations and industry allies.
- Recruit, develop, and hold accountable a seven-officer leadership team, driving execution through structured delegation, weekly task tracking, and direct coaching on ownership and follow-through.
- Cultivated and maintained diverse stakeholder relationships, including members, faculty, administration, partner organizations, and industry contacts, to secure resources and align programming with strategic priorities, fostering sustainable cross-functional support for organizational initiatives.

**INFORMS — UIC Chapter** *Member* Active in co-hosting events and conferences on data analytics and operations research

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## AWARDS & HONORS

**Dean's List** — UIC Spring 2025 & Fall 2025; Harold Washington College Spring 2024

**Presidential Scholar** — Harold Washington College, Fall 2023

**Samuel Weingarten Excellence in English Writing Award** — Harold Washington College